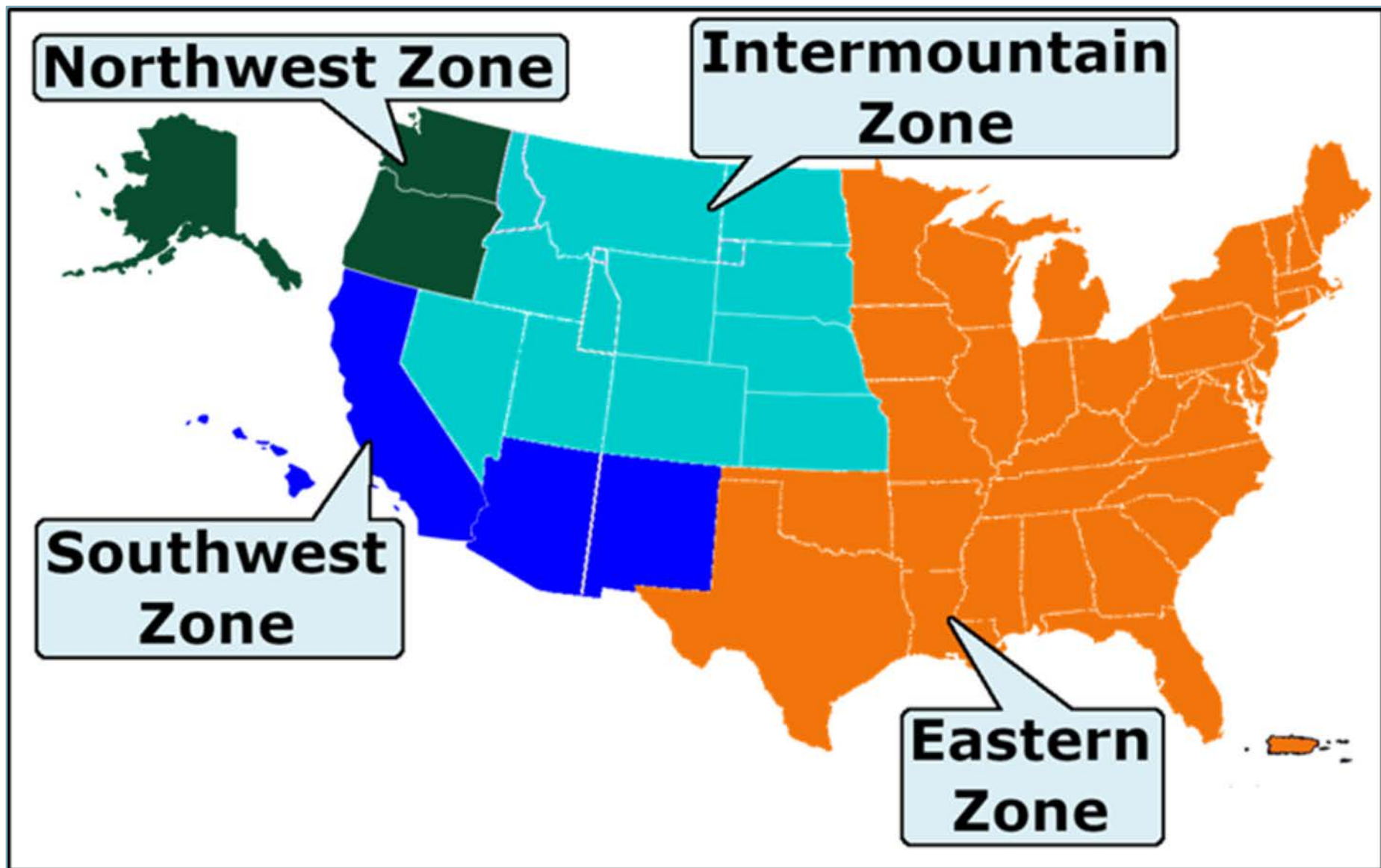


DOING BUSINESS WITH THE FOREST SERVICE



Intermountain Zone



Service Projects



- Tree Thinning/Fuels Reduction
- Tree Planting
- Tree Spraying
- Janitorial
- Cultural Resource Surveys
- Personal/Professional Services
- Dust Abatement
- Road Blading/Brushing

Construction Projects

- New Buildings/Facilities
- Remodels
- Bridge Replacements
- Culverts
- Road Reconstruction / Decommissioning
- Fencing
- Campground Reconstruction
- Water Systems



Supplies



- Bridge Components
- Culverts
- Copy Machines
- Horse Trailers
- Equipment Trailers
- Large Equipment
- Livestock
- Fencing Materials
- Picnic Tables/Fire Rings

Procurement Forecast

- Anticipated acquisitions can be found at <http://www.pforecast.net/>
- Please keep in mind that projects listed on the forecast are only anticipated and may not be awarded.
- Great American Outdoors Act
<https://www.usda.gov/media/press-releases/2020/11/02/usda-announces-first-set-great-american-outdoors-act-projects>

Great America Outdoors Act

- The Great American Outdoors Act responds to the growing \$5.2 billion backlog of deferred maintenance on national forest and grasslands, which includes \$3.7 billion for roads and bridges and \$1.5 billion for visitor centers, campgrounds and other facilities.
- In addition to helping address deferred maintenance for these critical facilities and infrastructure, the Great American Outdoors Act will help the Forest Service to continue supporting rural economies and communities in and around national forests and grasslands across the country.

Great American Outdoors Act Project Criteria

- Reduce deferred maintenance
- Promote management of America's forests
- Improve visitor experience
- Contribute to rural economic development
- Improve visitor access
- Ensure health and safety
- Leverage partner contributions and resources

Advertising Requirements < \$25,000

- Acquisitions with an anticipated award value \$15,000 and \$25,000 will be posted to the Region 4 Intermountain Region website.
- The website can be accessed at www.fs.usda.gov/main/r4/workingtogether/contracting.

Advertising Requirements > \$25,000

- Beta.SAM.gov is the new government wide point of entry for acquisitions that exceed \$25,000.
- Beta.SAM.gov can be accessed at <https://beta.sam.gov/>.
- Navigation information is available on the website.

System for Award Management (SAM)

PLEASE NOTE:



Registration in the SAM database does not guarantee that your company will receive a government contract; it only qualifies it to do so.

Procurement set-asides

- HUBZone
- Service Disabled Veteran Owned
- Woman Owned
- 8(a)
- Small Business

Preparing your quote/proposal

- Read the entire solicitation carefully!
- Read the entire solicitation again!
- Understand what you are required to furnish as part of the contract.
- Decide if the work is something you can compete for successfully.

Writing Your Technical Proposal

- Start by addressing the evaluation factors and subfactors identified in the solicitation;
- Make it clear that your company understands the agency's needs;
- Explain how your company will meet the agency's requirements by providing **SPECIFIC** details
- Always keep the agency and its requirement in mind when writing your technical proposal.

Helpful Hints for Proposal Submittal

- Pay close attention to due dates and times.
- Monitor the [beta.SAM.gov](https://beta.sam.gov) website daily for postings of amendments, news and other related items that may affect your proposal.
- Carefully review the proposal for mathematical errors.
- Verify that the offer or bid has been properly signed.
- Review Instruction to Offerors section of the solicitation to verify that all required information is submitted.
- Contact your local PTAC for experienced assistance.

Writing A Winning Technical Proposal

A successful proposal not only responds to the requirements of the solicitation, but also convinces the agency that its response is better than any other proposal.



Intermountain Zone Contacts (Idaho)

- Service & Supply – Boise NF, Payette, Lucky Peak Nursery and Salmon-Challis NF
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